

ESPWA

CELEBRATING 10 YEARS OF SERVICE IN HAITI

What a year! I'll spare you all the cliches and platitudes about the challenges of 2020. It was hard on all fronts. Espwa faced challenges like every other nonprofit organization looking to serve in practical and loving ways during a global pandemic. Our efforts have been focused in Cap Haitien, Haiti over the past 10 years and this was the first year not a single Espwa team member traveled there. We missed seeing our friends and spending time in the country that we have come to love so much.

We did not miss a beat with our mission this past year because of your support of Espwa. We covered the education of over 20 children and supported their families. We were able to continue the support of a doctor and a medical clinic in a village with great need. We invested in new small businesses and encouraged young Haitian entrepreneurs. We were able to put the finishing touches on a house for a family of 10 and they finally moved in. We continued to pay the salaries of two support staff at a local hospital serving in a region where health care is challenging. We also partnered with a like-minded organization and brought clean water to a community. And finally, we continued to

support a local Pastor as he shared the Good News to his Haitian brothers and sisters. All these accomplishments could not have happened without your faithful support. Thank you!

Espwa started as a small group of people (3), who were so impacted by time spent in Haiti, they got together and asked, "How can we make a difference?" We started with a medical focus as we supported a small medical clinic in village that had no access to health care. Then we took a few medical trips with medical professionals. Then we just decided to keep going back. We kept "showing up" and brought people along to meet some really special people and visit a beautiful country. There's no grand moment or miracle that happened. Of course we learned so much along the way - how couldn't we? In fact, I'm embarrassed by what we used to think was "helpful" to our friends in Haiti. However, we kept telling the stories of our friends, kept traveling to Haiti, kept learning, loving

and serving as best we knew how. We've increased our impact through various projects and continue to seek out new opportunities.

ESPWA means 'hope' in Creole and this is what this organization has really done, it brings hope to all those people who would not have the economic capacity to go to a private hospital in order to receive the necessary care when they are sick.
~ Dr. Paul Rodlin "Roro"

Along the way, we've grown our volunteer leadership team to a talented group of individuals (7) dedicated to our mission. We've become a serious vehicle for good as we not only try to love & serve but empower & invest. As our team looks forward, we want to continue to make a positive impact with those

we aim to serve. We want to continue to expose the beauty of Haiti and its people. We want to invest in the Haitian entrepreneurs and leaders who keep striving for a better Haiti. All this work and effort is something our team still very much feels called to 10 years later. As you look at the timeline on the following pages, please know you played a role in all of these efforts. We could not do it without you. Espwa leaves 2020 filled with gratitude and a feeling of optimism for 2021.

Chris Pfeiffer, Executive Dir.

Officers & Board Members

Executive Director: Chris Pfeiffer

Creative Projects & Farming Director: Joe Shaffer

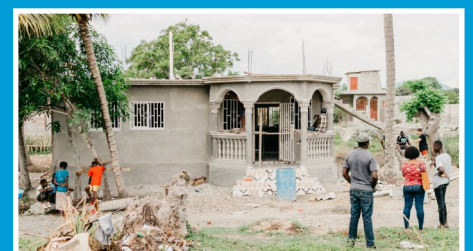
Special Projects Director: Brady Cillo

Secretary: Kristin Rumcik

Medical Director: Jennifer M. Schmidt, CFNP

Treasurer: Gary Molinaro

General Counsel: Joelle Laszlo, Esq.



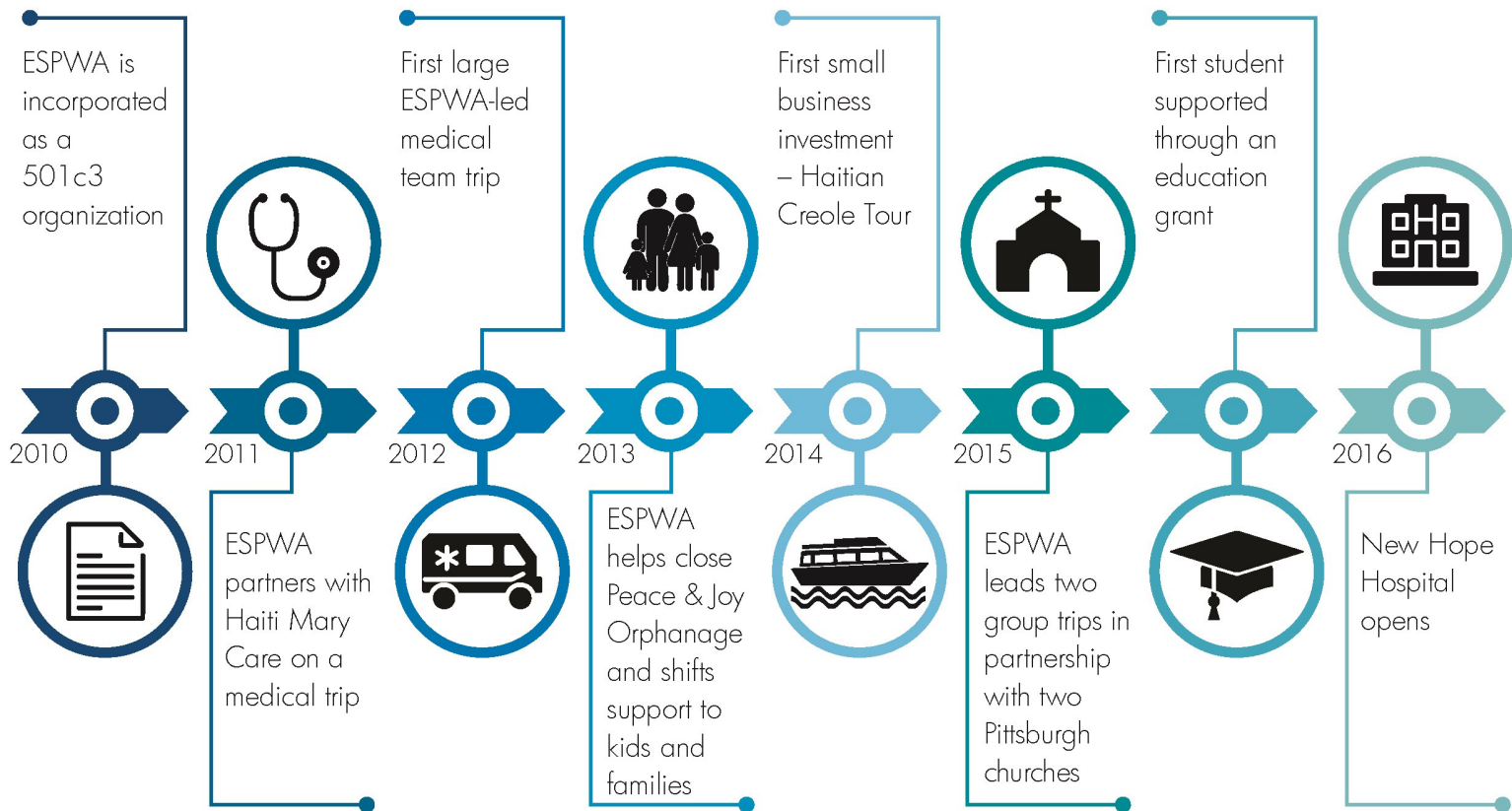
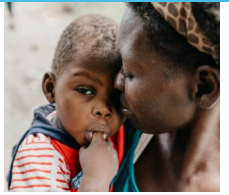
10 Years of Impact in Haiti

The dream to form ESPWA began when each of the founders had their own experiences visiting Haiti. Jennifer visited for the first time in 2006 with her church. While there, she was deeply moved by the number of children living with basic ailments that can easily be treated in the US. There was little access to quality health care and so the vision for St. Anthony's Clinic and how it could impact the community was formed. Jennifer's church funded the construction of the Clinic and St. Anthony's opened its doors in 2008. Chris visited Haiti for the first time in the fall of 2007 and served at EBAC Orphanage. Joe visited in 2009 and later that year, all three met and discussed how they might work together to help the people of Haiti. In 2010,

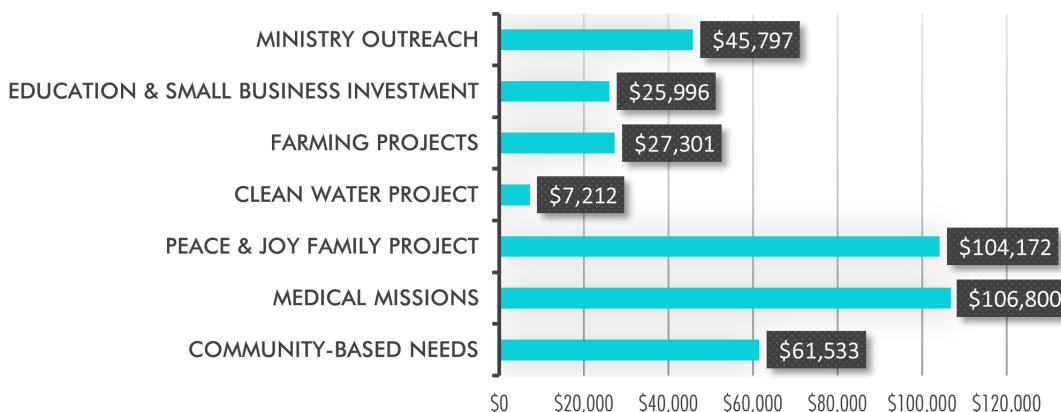


Joe & Chris coordinated a summer camp for kids at EBAC and then soon after, The ESPWA Foundation was formed.

For the first couple years, the organization worked to define its role in the community and how best to direct its limited resources to serve both the medical community and families. Chris visited the Peace & Joy Orphanage in 2012 and felt led to be involved in a greater way. At first, the decision was to support the orphanage itself, but after a year, it became apparent that ESPWA could best support the kids at home with their families and so the orphanage was closed and the Peace & Joy Family Project was born. Later in 2012, ESPWA led its first semi-annual medical trip with doctors, nurse practitioners, nurses and other passionate friends to serve. In 2013, the first event-based fundraiser was a benefit concert in Pittsburgh. Increased funds



10 Year Project Investments In Haiti



\$631,000

Revenue raised in 10 years

1,300+

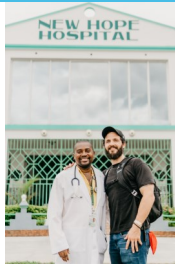
Donors supporting ESPWA projects

meant additional support for new community-based needs in Haiti, St. Anthony's Clinic, and the ongoing building of New Hope Hospital.

In 2014, ESPWA invested in its first small business, Haitian Creole Tour. In 2015, the program expanded to include long-term grants for students. ESPWA got a face-lift with a new and improved website and led two groups to Haiti from Pittsburgh-area churches.



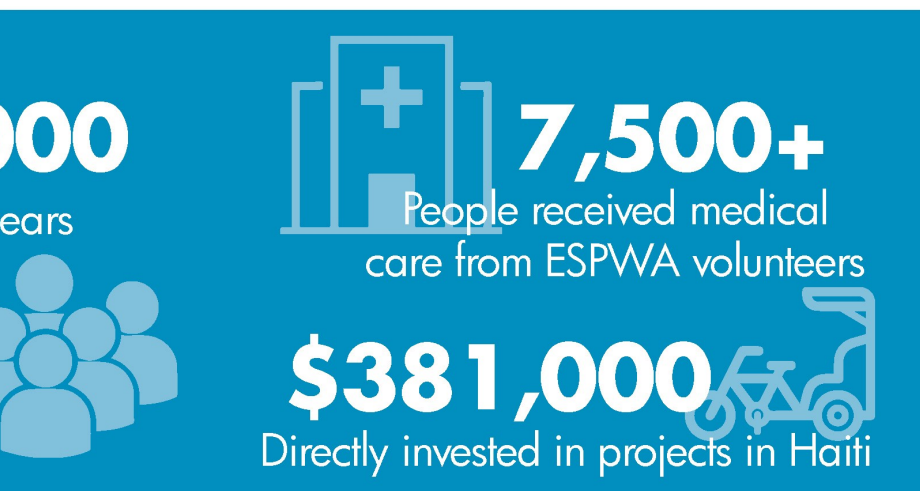
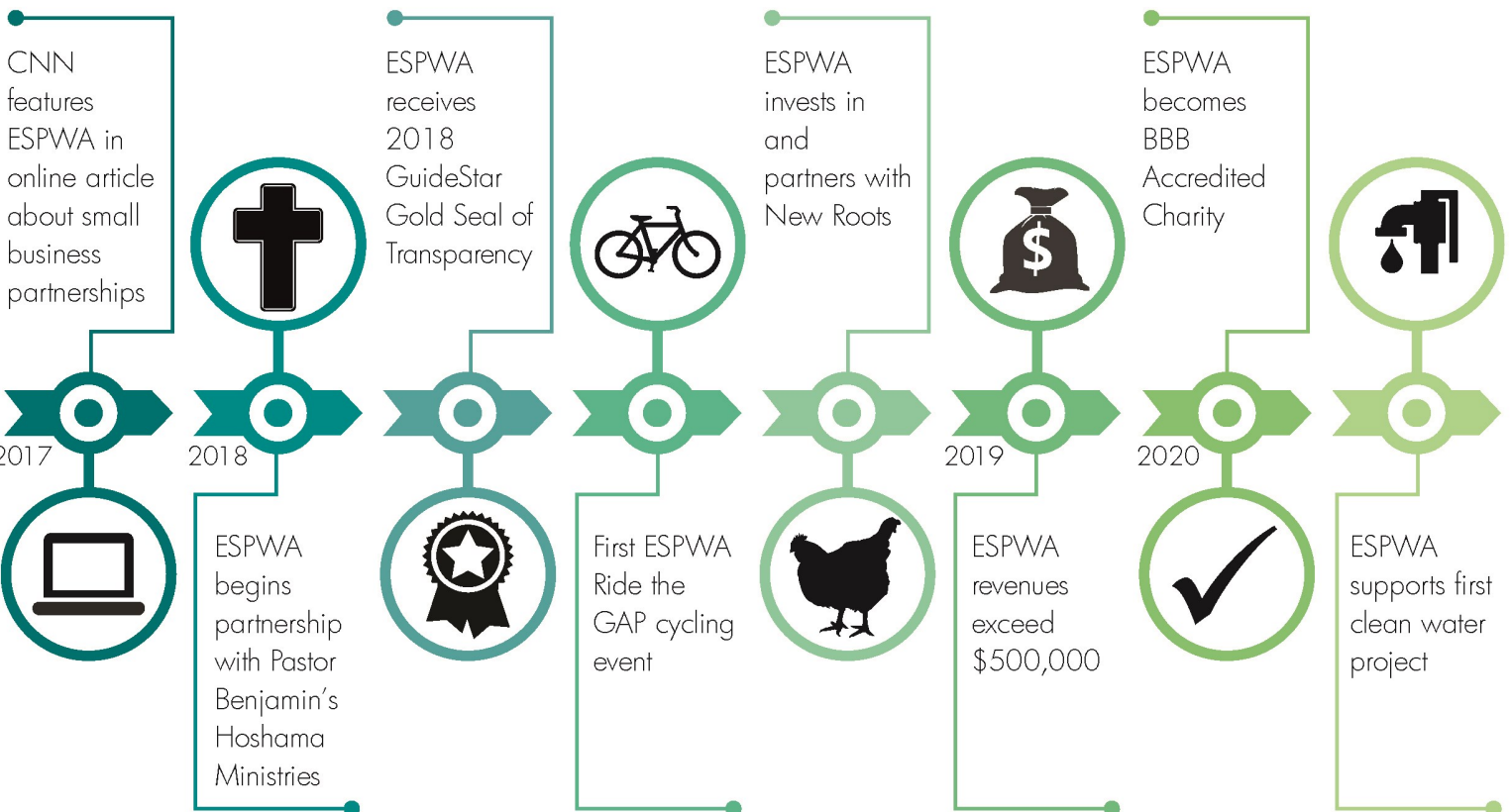
In 2016, ESPWA hosted a 'Poverty, Inc.' screening in Pittsburgh and formed its first Pittsburgh Marathon Team. Later that year, New Hope Hospital opened and an ESPWA-led medical team visited in the fall. In 2017, donor software was added and ESPWA was featured in a CNN Online op-ed.



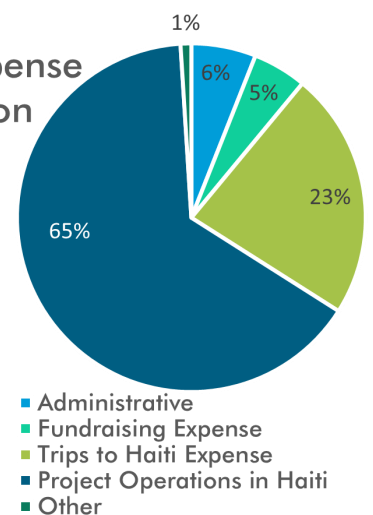
2018 was a tremendously busy year with the addition of new projects including the support of Pastor Benjamin's Hoshama Ministries, the partnership with New Roots farming initiative, and the first taxi (tap-tap) investment. Chris led Duquesne Pharmacy students on a service-learning experience trip. The "Ride the GAP" cycling event launched and for the first time, ESPWA raised over \$100,000. It also received the GuideStar Gold Seal of Transparency.



In 2019, the volunteer-led Board held its first planning retreat, hosted the "Hoops for Haiti" fundraiser, and passed \$500,000 in total cumulative revenue. In 2020, ESPWA became a BBB Accredited Charity and added another small business investment with 3-wheeled moto taxis. A new partnership was formed to begin a clean water initiative and a house for a family of 10 was completed!



10 Year Expense Allocation



2020 Fundraising Activities

Like countless other nonprofits, Espwa was required to scale back its fundraising efforts in 2020. In August, the third annual Ride the GAP shifted from a three-day bicycle trek over the Great Allegheny Passage (that's the "GAP") to a single-day ride in observation of social distancing and other COVID protocols. Twenty riders participated, and together raised over \$10,000 for the Espwa general fund. In late October, Executive Director Chris Pfeiffer got back on his bike for a metric century ride (that's about 62 miles, for those of us still on the imperial system of measurement). Centuries are a big deal for cyclists, and so was Chris' for Espwa: with his day-long effort, he shattered his fundraising goal and brought in \$6,374.04. To cap off the year, Medical Director

Jennifer Schmidt coordinated Espwa's first ever Giving Tuesday campaign. Typically, Giving Tuesday happens on the first Tuesday after Thanksgiving. Jen's fundraiser, conducted over Facebook and the Espwa donor platform, yielded \$1,212.06 that will be used to support St. Anthony's Medical Clinic in Cap Haitien.

Ride the GAP and the successful "Hoops for Haiti" events plan to return later this year. Stay tuned for all of the 2021 opportunities! Thank you for your continued support of our events and initiatives.



ESPWA Financial Information

\$59,259

Gross income in fiscal year 2020

Fiscal Year 2020 Expenses

Program: \$71,908

Administrative: \$7,609

Fundraising: \$426

\$-20,684*

Net income in fiscal year 2020

\$44,051

Net Assets in Fiscal Year 2020

*With decreased fundraising, but increased need, the Board chose to use reserve funds to maintain project progress.

"ESPWA represents hope in my life and my ministry." ~ Pastor Benjamin

OUR MISSION AND VALUES

ESPWA exists to develop projects that empower the people of Haiti, alleviate poverty, build relationships, and ultimately encourage hope through Christ's love. In carrying out our mission, we observe the following values:

1. We are Christ-focused.
2. We are committed to the poor.
3. We believe everything begins with relationships
4. We act as good stewards.
5. We recognize partnerships are critical to accomplishing our mission.
6. We work with local leaders and indigenous churches.
7. Our goal is to create sustainable solutions for poverty alleviation.
8. We strive for excellence in all we do.

DID YOU KNOW?

You can become a monthly donor to ESPWA! Help us maintain continuous support of our programs through automatic monthly giving. Visit the website for more details.

+ESPWA

The ESPWA Foundation

6210 Walkers Croft Way, Alexandria, VA 22315

www.espwa.com